When a team loses a close game, many times one of the primary reasons is missed free throws. The Dallas Mavericks Analytics Department* elected to subjectively define a close game as every game where the two competing teams were within 3 points of each other with one minute or less to play in the fourth quarter. In all NBA regular season and playoff games from 2012 to 2017, those close games occurred the following number of times:

Regular seasons		Games			Percentage
2012-13		393	of	1,229	32%
2013-14		391	of	1,230	31.8%
2014-15		390	of	1,230	31.7%
2015-16		389	of	1,230	31.6%
2016-17		370 of 1,230			30.1%
Average		1,933 of 6,149			31.4%
Playoffs	Games		Per	centage	
2012-13	26 of 85		3	30.7%	
					1

Playoffs	Game	S	Percentage
2012-13	26 of	85	30.7%
2013-14	35 of	89	39.3%
2014-15	26 of	81	32.1%
2015-16	26 of	86	29.1%
2016-17	19 of	79	24.0%
Average	132 of	420	31.4%

An unusually high percentage of close games occurred in the 2010-11 season, the year the Mavericks won the NBA Championship. In the playoffs that year, 34 of the 81 playoff games were close (42%). Also, free throws became more important as the teams progressed, with 24% in round two, 40% in round three and 50% in the NBA finals. In that Championship year, the Dallas Mavericks shot 77.7% in the regular season and 80.9% in the playoffs.

The 2015-2017 NCAA Division I college games were also analyzed. There was an even higher percentage of close games at the college level, and those calculations don't take into account the fact that many of the missed free throws were the first on a 1 and 1 scoring opportunity.

Regular seasons		Games	Percentage
2015-16	1,682	2 of 5,149	32.7%
2016-17	1,725	of 5,338	32.3%
Average	3,407	of 10,487	32.5%
NCAA 64 team pla	ayoffs	Games	Percentage
2015 16			i i
2015-16		54 of 143	37.8%
2015-16		54 of 143 42 of 138	37.8%

^{*}NBA and NCAA free throw statistics by James Brocato, Dallas Mavericks